

WTM 2019 PHILIPPINE SELLERS DIRECTORY

PH Booth (AS900)
Excel, London (4-6/11/2019)



IT'S MORE FUN IN THE
PHILIPPINES



Loboc River, Bohol

PHILIPPINE DEPARTMENT OF TOURISM

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Philippine Tarsier, Bohol

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El Nido, Palawan

TOURISM PROMOTIONS BOARD

An attached agency of the Department of Tourism, the Tourism Promotions Board (TPB) exists to market and promote the Philippines domestically and internationally as a world-class tourism and MICE destination, in strategic partnership with private and public stakeholders to deliver a unique high-value experience for visitors, significantly contributing to increased arrivals, receipts and investments to the country.

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CLARK DEVELOPMENT CORPORATION

Clark Development Corporation (CDC) is the government entity tasked to manage the Clark Freeport Zone and Clark Special Economic Zone, collectively referred to as Clark in the Philippines. The 4,400-hectare Clark Freeport Zone and the 27,600-hectare Clark Special Economic Zone are a redevelopment of the former Clark Air Base, which used to be the largest military facility outside of United States mainland. The former Clark Air Base ceased being an American base in 1991 after the cataclysmic eruption of Mount Pinatubo and the non-renewal of the base agreement between the Philippines and the United States.

A year later, Republic act 7227, also known as the “Bases Conversion and Development Act of 1972”, was passed to enable the conversion and development of former American military bases for alternative productive and civilian uses. For Clark, this law was promulgated in order to help provide livelihood to the thousands of people who were displaced by both the volcanic eruption and closure of the former American base.

Pursuant to this Act, Executive Order 80 by then President Fidel Ramos authorized the establishment of the Clark Development Corporation (CDC), a government-owned and controlled corporation, as implementing arm in converting the former base, main zone and sub-zone into the Clark Special Economic Zone, “an international civil aviation complex, a modern industrial estate, and tourism, trade and business center for Northern Philippines and Asia. 14 years later, Republic Act 9400 converted the 4,400-hectare main zone of the former base into the Clark Freeport Zone while the subzone remained as Clark Special Economic Zone.

Through CDC’s able leadership, from a former US military base, Clark has come a long way since the devastation brought about by the eruption of Mount Pinatubo in 1991. With its international airport (Clark International Airport/CRK), 85,000-strong workforce and close to 900 locators, Clark has become a center for trade and tourism in the Philippines.

CDC has set its mission and vision for Clark as follows:

Vision

By 2020, CDC shall have transformed the Clark Freeport Zone into a modern industrial estate and premier service and logistics hub, with facilities for training, conferences, tourism and leisure in the Philippines.

Mission

The CDC manages the Clark Freeport Zone to enable locators generate productive economic activity to include employment, export and investment for the Philippines in general and Central Luzon in particular.

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RESORTS

A full-page photograph of a person jumping from a large, porous rock formation into clear turquoise water. The person is in mid-air, with their arms raised and legs tucked. The rock is covered in some greenery and has several natural holes. The sky is bright blue with light, wispy clouds. The water is exceptionally clear, showing the sandy bottom and some underwater rocks. The overall scene is vibrant and scenic, typical of a tropical resort.

Siargao

AMORITA RESORT

Secluded atop a limestone cliff on the southern edge of Bohol's Panglao Island, Amorita is a tranquil seaside retreat that marries world-class service with signature Filipino hospitality.

This award-winning luxury resort boasts 98 spacious rooms, 3 dining outlets, and 2 picturesque infinity pools. To complete your luxury experience, Amorita Resort also has its own wellness spa, a gym for fitness-enthusiasts, and an in-house PADI dive center. Amorita Resort is 10 minutes away from the newly opened Bohol-Panglao International Airport. Managed by boutique hotel group One-Of Collection, the luxury resort overlooks the azure-colored Bohol Sea and elegantly punctuates the vibrant tropical landscape along Alona Beach.

Embodying all the natural treasures of Bohol—limestone, shimmering blue waters, pristine white sand, and lush tracts of greenery—Amorita integrates key elements of the surrounding environment to create a distinct island ambience and organic modern aesthetic. Here, a sense of personalized luxury abounds, offering an escape from the urban fray and a boutique travel experience that's unlike any other.

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AMORITA

ATMOSPHERE RESORTS & SPA

Visit the best luxury resort in the Philippines.

Atmosphere Resorts & Spa opened in 2008 as an owner operated boutique resort. Beautifully situated within an old coconut plantation in Dauin near Dumaguete city, and opposite the famous Apo Island Marine Sanctuary, Atmosphere enjoys a spectacular beach front location alongside the warm coastal waters of the Philippine Sea.

Nestled discreetly within the lush tropical gardens is a mixture of suite rooms, private pool suites, garden apartments and penthouses scattered throughout the grounds, making relaxation and reflection a must. The resort combines serene tropical landscapes, modern architecture and some of the best hospitality and food in Asia. Our welcoming staff, beach side infinity pool, state-of-the art dive center, enchanted spa, fine dining restaurant and tasteful, well equipped accommodation provides a melting pot of delightful experiences, making your stay with us unforgettable.

Step into our breathtaking underwater world, surrender to the Sanctuary Spa, appreciate your mind and body by joining a yoga class, join an excursion, entertain your children in our Kids Club – or simply relax by the infinity pools. Whether on holiday with friends, on honeymoon or family fun with children, we assure that you will have a great time.

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BOHOL BEACH CLUB

Bohol Beach Club (BBC) is a beach resort located in the island of Panglao, Bohol. Being the first resort in the island to offer world class service and facilities, the resort has continued to be a forefront by continuously introducing new innovations in facilities, service and hospitality. Situated in a spacious private beachfront property, gifted with a fine white sand beach and crystal clear water, accommodations are purposely limited to 88 rooms and suites, ensuring a more personalized service. Aside from all rooms having a view of the beachfront and the ocean, space is maximized giving all guests' the feel of freedom, privacy and solitude. Rooms, restaurants, activities and facilities have been enhanced and well thought of in order to assure the satisfaction of guests'.

Accommodations are well designed with a mix of modern colors and touches of Filipino craftsmanship. Food and beverage choices are varied with three outlets to choose from. Traditional Filipino food, local Bohol fare and international choices that include steaks is available in our Agotata all-day dining restaurant; the Budyong pizzeria by the beach which serves freshly made pizza cooked in a wood fire brick oven; or snacks and refreshing cocktails in our family sports bar, the Taclobo; a wide variety of taste and food preferences are sure to be satisfied. Other resort facilities include a large swimming pool for adults and a separate kiddie pool, a kids play room, a gym, business center, clinic and meeting rooms. For outdoor activities, an in-house watersports activity center aptly named Club Aquasports is available offering motorized and non-motorized watersports activities as well as diving trips and PADI dive courses. Island hopping trips and boat rental is also available. Aside from all these features, BBC continues to boast of having the best beach in the island. A large private beach with powdery white sand, pristine waters and most importantly, all the breathing space that guests' need in order to enjoy, without the maddening crowd and unwanted distractions.

Recent improvements include the renovation of sixty (60) Deluxe Rooms which have been converted into Deluxe Green Rooms. Being a resort that has been granted with two (2) Environmental Awards for being environmentally conscious and responsible, the Green Rooms are well designed to be more homey with "eco friendly" amenities. Add to this the impeccable service of the Boholanos; unobtrusive yet caring and truly genuine service that comes straight from the heart! We look forward to welcoming you to your home in Bohol; Bohol Beach Club.

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EL NIDO RESORTS

El Nido Resorts is a group of eco-resorts located in the El Nido-Taytay municipalities in northern Palawan, Philippines. The resorts offer genuine, local hospitality and unique and enriching experiences amidst the beautiful natural landscape. El Nido Resorts is currently comprised of Miniloc Island Resort and Lagen Island Resort in El Nido, Apulit Island Resort in Taytay, and the eco-luxury property, Pangulasian Island Resort in El Nido.

The resorts have been operating responsibly in an ecologically gifted area. Embracing a strong commitment to sustainability, El Nido Resorts exercise stewardship over the flourishing diverse environment, stressing the importance of preserving nature to all who visit. Numerous exciting, low-impact activities such as snorkeling, diving, kayaking and hiking are offered to guests. The resorts been globally recognized for embracing nature-based guest activities and sustainable menus and for providing environment education programs for staff and guests, and employment opportunities for the local community.

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LAS CASAS FILIPINAS DE ACUZAR

Las Casas Filipinas de Acuzar is a unique and world class resort hotel and destination in Bagac, Bataan, Philippines that offers luxury accommodation and associated amenities to local, regional, national and international tourists and travelers. It the home of Mr. Jose 'Jerry' Acuzar's heritage collection of notable and elite Filipino-Spanish casas (houses).

Offering a one of a kind experience by allowing each guest to rediscover the real beauty of its roots beyond history books. The 400 hectare sprawling heritage destination features a grand display of Filipino culture and craftsmanship which guests can marvel through a walking tour or a superb relaxing stay in one of the 216 rooms and 38 private casas (houses).

Las Casas Filipinas de Acuzar is the only property in the Philippines to be affiliated with Historic Hotels Worldwide and is also part of the Conde Nast Johansens Luxury Global collection and Peninsula Hotel's Pencities Luxe Guide.

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MOVENPICK RESORT AND SPA BORACAY

Launched in December 2017, Mövenpick Resort & Spa Boracay is the second property in the Philippines for Mövenpick Hotels & Resorts which also offers a 5-star beachfront stay. The 312-room low-rise luxury resort on Boracay island boasts an enviable beachfront location with 200 metres of powder white sand bordering the crystal blue waters of Punta Bunga Cove.

Seven restaurants and bars serve world-class local and global cuisine and the Sol Marina Beach Club is the perfect place to chill out during the day and after dark. Sagay Spa offers a range of professional massage therapies and body treatments and the resort's indoor and outdoor meeting and event venues are designed to suit all occasions, from board meetings and group workshops to romantic weddings.

Grace Agatep

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RESORT & SPA BORACAY

PIER UNO DIVE RESORT

Pier Uno Dive Resort is situated in Barangay Solo, Anilao-Mabini, Batangas, Philippines. It is the best resort that specializes and caters to the needs of Scuba Divers. It has highly trained certified dive masters with more than 10 years of diving experience to assist and ensure the safety of all the guests who wants to have a great diving experience. In-house instructors are available to conduct lessons and to certify interested guests.

With 2-3 hours travel from Manila Airport by van or car you can easily get to our resort, our facilities are well maintained, all 30 rooms are air- conditioned, and with hot & cold shower, cable TV, intercom and unlimited FREE WIFI at our dining area and front desk. Training pool with 3.2 meters deep and regular swimming pool with Jacuzzi can be enjoyed by all our guests. A conference room for meeting and seminars that can accommodate 80-90 people. Our dive shop have 3 compressors, complete diving gears for rents and 3 out trigger boats, and generator to supply electricity during power interruptions. A security guard and CCTV cameras around the vicinity is available and reliably working.

From Class A category now a 2 STAR RESORT has just been awarded and accredited by the Department of Tourism of the Philippines, Region IV and Philippine Commission on Sports and Scuba Diving (PCSSD). Pier Uno is an affiliate dive center of SDI and SSI, with more than 10 years of Existence in diving business we have attained ZERO casualty from the start of our Operation up to the present. Pier Uno Dive resort is own by Filipino young couple and always been blessed with trained and certified EFR staffs that you can be assure that your dive and stay will be worth of what you paid for.

Let PIER UNO DIVE RESORT be your number 1 choice.

Janneth Cubacub

Resort Manager

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TRAVEL & TOUR OPERATORS



ANNSET HOLIDAYS, INC.

ANNSET Holidays, Inc. is a dedicated inbound tour operator in the Philippines now running on its 24th year with pride. Services include customized programs, regular seat-in-coach tours & packages, incentives, meetings, conventions, wellness and medical tourism, reservation for hotels/resorts, air, land and sea transportation booking, adventure and special interest (diving, golf swings, pilgrimage, agriculture, bird watching). The company has developed association with major partners and clients in each selected market area mainly from the European countries, USA, Canada, Middle East and South East Asia, which made its rank as one of the top most competent tour operators in the Philippines.

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ANNSET
Holidays, Inc.

BARON TRAVEL CORPORATION

Baron Travel Corporation is a premier travel company which offers a comprehensive array of travel and tourism services. Since its beginnings on September 7, 1967, Baron Travel has grown to be one of the largest and most esteemed travel companies in the Philippines. Internationally recognized and accredited as a full-service travel company engaged in all aspects of the tourism industry, Baron Travel is adept in providing the most complete and efficient tour packages and travel services at the most reasonable price.

In the Philippines, Baron Travel has an accreditation from the International Air Transport Association and a growing collection of local and international awards for excellence in service and facilities.

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BATANES WAKAY TRAVEL & TOURS INCORPORATED

Batanes Wakay Travel & Tours Incorporated (Wakay Tours) is one of the Philippines' Department of Tourism Accredited Premium Travel & Tour Agency that offers various travel packages of Philippines' top tourist destinations. Wakay Tours primary destinations with its own tour operations is in the northern Philippines, Cordillera and Palawan. Founded in July 2012 to primarily promote Batanes as a prime tourist destination, we strongly support the preservation of our natural environment and cultural heritage not only as Ivatans (Indigenous People of Batanes) but as Filipinos who have various cultures and traditions that has unique distinctive features in different parts of the Philippines.

We have maintained partnerships with prestigious partners that allows us to organize reasonably priced products and services depending on the needs of WAKAY GUESTS without compromising their safety and comfort. We provide custom-tailor travel & tour packages that best suits our Guests. As we continuously support SUSTAINABLE TOURISM advocacies, Wakay Team's common goal is to do our best in providing wonderful experiences that serves the purpose of travelling and leisure. Offering Birdwatching, Game fishing, Scuba diving and other water activities in the northern Phillipine Islands.

Wakay Tours is committed in always aiming for excellence in handling pre-tour, on-tour, and post-tour requirements of every WAKAY GUEST. We strongly promote Responsible Travel to keep the World's Wonderful Destination sustainably maintained and enjoyed by every Traveler.

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Kurt Morris Mendoza

Marketing officer – Inbound

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WakayTOURS
Batanes Wakay Travel & Tours Incorporated

CTPH TOUR

Years of experience, national awards and network of Travel Industry colleagues around the World—makes CTPH Tour among the qualified DMC in the Philippines. Since its founding CTPH Tour has gradually developed itself as the “Go-to” Tourism Agency for Philippine Multi-Day Tours, Day Trips, Activities and Experience. We serve from experience and learned as the business grew. We are driven by our innate desire to make a positive impact to the industry that caused major shifts in our lives by delivering quality experience to guests we serve.

Registered, affiliated and accredited with the Department of Tourism (DOT) since 2015, allied member of TPBPHL (Tourism Promotions Board Philippines), PHILTOA (Philippine Tour Operators Association), NAITAS (National Association of Independent Travel Agencies) and CTTA (Cavite Travel and Tours Association). Registered with Department of Trade and Industry (DTI), Bureau of Internal Revenue (BIR) and recognized by travel industry-leading practitioners and professionals from Tour Operators/Suppliers, Online Travel Agents, Global Distribution Systems, Resorts, Hotels, Vacation Rentals, Airlines, Cruise Lines, Transportations and Travel Insurance.

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HELLO PH! TOURISM INC.

Marine biologist. Mountaineer. SCUBA diver. Chef.
Call-center lead. NYC server. Travel Agent. Airline admin.
Tourism grad. External accounting officer. Accounting
teacher...just to name a few of our ingredients.

Our experiences are blended, brewed, and served
as a good cup of Caring for the Guest.

Happy Travels,

Alberto Fenix

President/GM

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TOURISM INC.
www.hello.ph

INTAS DESTINATION MANAGEMENT INC.

INTAS is an award-winning destination management company with an all-encompassing expertise on the Philippines, Asia's last undiscovered gem. We take pride in our creative and inspired multi-lingual team of professionals who has been designing as well as providing 5-star programs in the Philippines for FITs, GITs, Adventure Groups and MICE coming from Europe, US and the rest of the world.

Our tour and event specialists, hand-picked passionate tour guides, ground coordinators and obliging partners will ensure happy, safe and transforming experiences for your customers.

There are five things important to us: Trust & Partnerships, Collaboration, Creativity & Inspiration, Curation and Responsible Operations. We are a two-time recipient of the Kalakbay Award, a presidential award for creative excellence in tour packaging. M&C Asia has listed INTAS, the only company in the Philippines among the 20 Leading DMCs in Asia.

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KAPWA TRAVEL AND TOURS, INC.

Kapwa Travel is a boutique tour operator, incoming agency and DMC located on Mactan Island, Cebu, in the heart of the Philippines. The international team has European, Australian, and mainly Filipino roots that tries to combine German efficiency and Filipino hospitality.

Kapwa Travel specializes in designing bespoke private & group tours that cater to the guest's individual needs. Most team members have traveled the Philippines extensively, often times off the beaten path. Always looking for the next hidden gemstone, "team kapwa" grows a network of good and sustainable relationships in the sense of "kapwa" – a meaningful Filipino word which could be translated as "togetherness", "self in the other" or "being human".

Kapwa Travel's vision is the Philippines as leading tourist destination for sustainable travels. Our mission is to be the leading company in this field, delivering excellent service with a highly motivated, friendly and inspiring team.

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MAD TRAVEL

MAD Travel partners with a number of communities and indigenous groups around the Philippines to develop and promote sustainable tourism activities, including community immersion (homestays and/or cooking classes), reforestation (its mission is to plant a 3000 hectare rainforest in Zambales) and study tours for school and university students which focus on learning about sustainability and social enterprise.

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RAJAH TOURS PHILIPPINES, INC.

Spanning more than 40 years in the Philippine travel and tourism industry, Rajah Tours is one of the largest and most-respected companies in the country. Established in 1972, founded by our Chairman, Mrs. Alejandra Clemente, with a modest staff of five people. With hard work, quality service and competitive rates, Rajah eventually evolved into one of the most reliable and well-respected tour operators in the Philippines.

Rajah Tours is committed to bringing impeccable service coupled with affordable pricing for guests of all its travel agency wholesaler partners from all corners of the globe. Rajah Tours has also been a recipient of numerous Top Producer Awards from various hotels and tourism establishments as well as being inducted into the Kalakbay Awards Hall of Fame, the Presidential Award for the tourism industry.

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SHARP TRAVEL SERVICE

Sharp Travel Service is one of the leading and longest existing Corporate, Marine, DMC, and MICE & Events Travel Management Company in the Philippines providing global travel services and worldwide premium holidays for over 65 years.

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SHROFF INTERNATIONAL TRAVEL CARE, INC.

SHROFF TRAVEL is the leading (DMC) Destination Management Company in the Philippines. Our core purpose is to provide meaningful lifetime travel experience.

- Specializing in Leisure and M.I.C.E arrangements in the Philippines and Worldwide
- Best Value guaranteed 25 years of experience in the travel industry
- IATA certified travel agency
- Ability to handle different types of group sizes from honeymooners, incentive and conventions
- Equipped with a professional team of Travel Consultants for Inbound and Outbound travel
- Specialising and personalising trips to provide memorable experience to all clients
- Our extensive international connections and in-depth product knowledge provides us a competitive advantage in the Asia Pacific Region, India and Indian Sub-Continent, as well as the Middle East markets
- Shroff Travel is well represented in all major travel fairs, trade shows and events locally and internationally as part of the extensive sales and marketing program of the company. Awarded 'For being a consistent and valuable partner of the Department of Tourism and the Tourism Promotion Board in promoting the Philippines at various international travel fairs, exhibitions and road shows

We can do this for you

- M.I.C.E Travel
- Business Travel
- Leisure Travel
- All Airline Tickets (IATA)
- Worldwide Hotel access
- Travel Insurance
- Filming Services
- Events and Conference Management

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**SHROFF
TRAVEL**
Experience Life. Do Travell

SMALLVILLE TRAVEL & TOURS

Iloilo's premier travel holidays provider. We offer services like custom made domestic & international tour packages, groups & individuals-educational tours, LGU lakbay-aral tours, domestic & international airlines reservation & ticketing, hotel & resort reservation, visa appointments & assistance NSO/Passport documentation & processing.

Smallville Travel & Tours is a member of AIDATO-Association of Iloilo DOT Accredited Tour Operators, Inc., Rotary Club of Iloilo West, Iloilo City Cultural Heritage Conservation Council (ICCHCC), Provincial Council for Culture, Arts History & Tourism (PCCAHT) and Iloilo Chamber of Commerce & Industry (ICCI).

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TRAVELEXPERTS, INC.

Travelexperts, Inc. (TEI) is a full-service travel and tour company that provides professional service and assistance to all market segments, specializing in corporate accounts from varying industries.

TEI engenders strong partnerships with counterparts in Europe, Asia and North America. In the Philippines, we are able to provide delightful experiences in the country to many visitors with the creative and carefully planned tour programs produced by its team of professional and knowledgeable staff. Over the years, TEI has made a name for itself as the operator of choice for truly rewarding trips of the award winners of a select group of corporate organizations and for creating memorable and extraordinary experiences in the Philippines for the clients of its overseas partners.

Travelexperts, Inc. is an IATA accredited travel company. It is also an active member of the Philippine Travel Agencies Association, Philippine Tour Operators Association, Philippine IATA Agents Travel Association and the Philippine Chapter of the Pacific Asia Travel Association.

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TRAVELITE TRAVEL & TOURS CO.

Established in 2006, Travelite Travel and Tours Co. is a full service tour operator and destination management company which offers a wide array of services to cater the needs of travel connoisseurs.

Our team of specialists recognizes that each client is different. We have an extensive experience in the tourism and motivation business. We put forward unique solutions, paying careful attention to each client's individual needs – to deliver successful and memorable destination management service that is reliable, safe, affordable and enjoyable for all clients.

We are extremely thorough and believe in preparing comprehensive quotes for our clients that inform you about the real costs of traveling. That said, we also have relationships with hundreds of travel vendors in order to save your time and money.

Our Inbound Department specializes on top tourist destinations in the Philippines that include: Manila; Cebu; Bohol; Boracay; North Luzon; Siargao; Camiguin and Palawan.

Our MICE team can conceptualize theme events based on the client's objective for meetings, incentive travel and conference programs and events. We professionally arranged and managed many company trips that exceed our clients' expectations. We have served a wide range of clients, including major insurance companies, major motor distributors, financial institutions, education institutions, healthcare and cosmetic companies.

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Rice terraces, Batad, Banaue



Whang-od Oggay, a.k.a. Maria Oggay, is a Filipino tattoo artist from Buscalan, Tinglayan, Kalinga

NOTES

**FOLLOW US FOR INFORMATION ON
PHILIPPINE TOURISM DESTINATIONS
AND EXCITING COMPETITIONS!**

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